



IN THE NEWS

National Media Coverage Highlights
(Issue 10: 1Q 2010)

64 Known Media Mentions this period

Compiled by Marsh Marketing

CORFAC International News Coverage: Transactions

Charleston Post & Courier

Memos & Distinctions

1/3/10 --**Kim Hinshaw** of **Anchor Commercial|CORFAC International** represented the landlord, Gus H. Bell LLC, in the leasing of 1,985-square-feet of office space at 474 Wando Park Blvd. in Mount Pleasant to Home Mortgage Resources Inc. <http://www.postandcourier.com/news/2010/jan/04/04memosanddist/>

Denver Post

\$10 million industrial sale lights up dark real-estate market

1/10/10 --**Bitzer Real Estate Partners/CORFAC International** recently completed a sale that ranks among the area's largest single-tenant industrial investment transactions of 2009, according to the company. In late December, the firm completed the \$10,037,500 sale of a manufacturing facility on behalf of its client, First Industrial Realty Inc., to W.W. Reynolds Cos.

http://www.denverpost.com/business/ci_14155038#ixzz0jmtOq4q0

Denver Business Journal

Abound Solar facility sells to W.W. Reynolds for \$10M

1/11/10 First Industrial Realty Inc. has sold a 126,384-square-foot manufacturing facility in Longmont to developer W.W. Reynolds Cos. Inc. for \$10.04 million, or \$79 per square foot. **Bitzer Real Estate Partners/CORFAC International** of Denver, which represented First Industrial (NYSE: FR), calls the deal one of the largest sales in 2009 of a single-tenant industrial building in metro Denver.

http://denver.bizjournals.com/denver/blog/real_deals/2010/01/abound_solar_facility_sells_to_ww_reynolds_for_10m.html

The Coloradoan

Abound Solar facility sold for \$10 million

1/12/10 --...The deal was handled by **Bitzer Real Estate Partners/CORFAC International**, is considered among the largest single-tenant investment transactions in the Denver-metro area.

Northern Colorado Business Report

Abound factory largest industrial sale of 2009

1/12/10 --According to **Bitzer Real Estate Partners/CORFAC International**, which brokered the deal for the seller, it is the largest single-tenant industrial investment ...

Greenville online

Bentley Commercial LLC/CORFAC International completes 1791-squarefoot lease

1/15/10 --GREENVILLE, SC - Bentley Commercial, LLC/**CORFAC International** recently completed a 1761-square-foot office lease at Thomas Center...

Charleston Post & Courier

Memos and Distinctions

1/18/10-- **Will Phillips** of **Anchor Commercial|CORFAC International** represented the landlord, **Mankind Center of Charleston LLC**, in the leasing of 1,300 square feet at 1082 E. Montague Ave. in North Charleston to **Two Rivers Presbyterian Church Inc.** He also represented the tenant, **Word of Deliverance Christian Center**, in the leasing of 4,500 square feet at 4748 Franchise St. in North Charleston.

<http://www.postandcourier.com/news/2010/jan/18/18memosanddist/>

Charleston Post & Courier

News

1/18/10--The Kickin' Chicken is spreading its wings. The Charleston-based restaurant chain recently leased a 3,372-square-foot site in Fayetteville, N.C., according to **Will Sherrod** with **Anchor Commercial|CORFAC International**. Construction is expected to start in the next few weeks, Sherrod said.

<http://www.postandcourier.com/news/2010/jan/18/18retailcolumn/>

OC Metro

Commercial Real Estate: Newport Beach's Voit Real Estate goes big

1/19/10 --**Voit Real Estate Services' Commercial Brokerage division, a member of CORFAC International**, has recently completed the largest Orange County industrial lease by square-footage in more than five years for client Saddle Creek Corp. The 626,304 square-foot industrial building is located at 6565 Knott Ave. in Buena Park. Terms of the deal were not disclose. <http://www.ocmetro.com/t-Voit-Real-Estate-goes-big-1-20-10.aspx>

Gazette -- Maryland Community Newspapers Online

Commercial Real Estate

1/22/10 --**Donohoe Corfac International** of Washington, D.C., representing CP Office Associates, has fully leased the 150,000-square-foot RiverTech Court office building in M Square Research Park in College Park. The contract value is worth \$3.8 million, according to Donohoe information.

http://www.gazette.net/stories/01222010/businew173306_32550.php

Illinois Real Estate Journal

Podolsky Northstar represents Management Association of Illinois in lease renewal

1/26/10 -- The Management Association of Illinois has completed a renewal of its lease for 13,366 square feet of space at 1400 Opus Place in Downers Grove, Ill. **Corey B. Chase** of **Podolsky Northstar CORFAC International** completed the tenant representation assignment at the building owned and managed by Duke Realty. <http://www.rejournals.com/news/213356-podolsky-northstar-represents-management-association-of-illinois-in-lease-renewal>

RE Journals.com – Commercial Real Estate News

Sodexo relocates

Chicago -> O'Hare

1/18/10 -- Sodexo America is relocating its operations and leasing space at 3709 N. 25th St. in Schiller Park due to a change in its business model. **Podolsky Northstar CORFAC International** completed the lease transaction, representing building ownership, KTR Capital. <http://www.rejournals.com/news/213366-sodexo-relocates>

Retail Traffic

Other Notable Deals

2/1/10 --**Voit Real Estate Services**, a member of **CORFAC International**, handled a \$1.4 million land acquisition in Santee, a suburb of San Diego, Calif. Five Star Synergy Inc., the 1.85-acre parcel. The company plans to develop the the property for a car wash, quick serve restaurant, office and retail.
http://retailtrafficmag.com/deals/stoneridge_hawaii_center_02012010/

Bisnow.com

The Deal Sheet

2/2/10 -- Sodexo America is relocating its operations and leasing space at 3709 N. 25th Street in Schiller Park due to a change in its business model. **Podolsky Northstar CORFAC International** completed the lease transaction, representing building ownership, KTR Capital. KTR was able to accommodate Sodexo's new requirements in another building nearby. The new space being leased by Sodexo totals 7k-SF and will include approximately 1k-SF of office space. Podolsky's **Randy D. Podolsky** and **Adam Tarantur**, represented KTR.
http://www.bisnow.com/chicago_commercial_real_estate_news_story.php?p=6993

RENTV

New Santa Monica Medical Office Building Underway with \$147 Mil Tenant in Tow

2/4/10 --The Regents of the University of California has taken 50k sf of medical office space in a three-story, build-to-suit medical building, due to break ground the first quarter of 2010. The new medical facility is located at 1223 16th St in Santa Monica. We're told that the lease has a value of \$147 mil... [CLICK HERE](#)
Douglas R. Marshall of The Klabin Company/CORFAC International negotiated the deal.

FOX Business

King Sturge Enables New Holiday Inn Express Near Cambridge

2/11/10- (PRWeb.com via COMTEX) ---**King Sturge's** Hotels and Leisure team conducted the feasibility study, facilitated development planning, brought in the InterContinental Hotels Group and secured GBP5 million debt finance from The Royal Bank of Scotland for the development of a new Holiday Inn Express near Cambridge. <http://www.foxbusiness.com/story/markets/industries/industrials/king-sturge-enables-new-holiday-inn-express-near-cambridge/>

HighBeam Business

The Garibaldi Group/CORFAC International Locates Space for Jag Physical Therapy Center

(GlobeNewswire via COMTEX) -- **The Garibaldi Group/CORFAC International** was successful in signing a new lease with JAG Physical Therapy. Jag will be occupying approximately 3,705 square feet on the first floor of Building C at Warren Office Center. This two story colonial multi tenanted building is one of three within the complex located at 34 Mountain Blvd in Warren, NJ.
<http://business.highbeam.com/436155/article-1G1-198425369/garibaldi-groupcorfac-international-locates-space-jag>

Boston/SF

The Stubblebine Company/CORFAC International and Cresa Partners Lease 17,411 S.F. in Westford, MA

2/17/10 --**The Stubblebine Company/CORFAC International** represented landlord, Ryan Development, in a 17,411-square-foot lease at 5 Lyberty Way in Westford, Mass.
<http://www.bostonsf.com/ME2/dirmod.asp?sid=&nm=&type=Publishing&mod=Publications%3A%3AArticle&mid=8F3A7027421841978F18BE895F87F791&tier=4&id=7373B9DF82B1487A847340CCB07E1359>

Danbury (CT) News Times

PepsiCo leases office space in Danbury

2/17/10 --Officials with the Lee Farm Corporate Park have announced that PepsiCo has signed a lease to rent office space in the building. **Kyle Ely** with **Goodfellow Ashmore CORFAC International**, which represents the building, said the lease was signed within the last month for nearly 10,700 square feet.
<http://www.newstimes.com/news/article/PepsiCo-leases-office-space-in-Danbury-369197.php>

Charleston (SC) Post & Courier

Memos & Distinctions

3/8/10 -- **Reid Davis of Anchor Commercial|CORFAC International** represented PARC Properties LLC in the \$1.35 million sale of a 4,284-square-foot office building at 21 Broad St. to 21 Broad LLC represented by Carolina One Real Estate.

<http://www.postandcourier.com/news/2010/mar/08/memos-distinctions/>

Charleston Regional Business Journal

Hot Properties

3/8/10 --**Reid Davis of Anchor Commercial Corfac International** represented the owner, Parc Properties LLC, in the sale of a 4,284-square-foot office building at 21 Broad St. in Charleston to 21 Broad LLC. Carolina One represented the buyer.

<http://www.charlestonbusiness.com/news/33214-hot-properties-for-march-8-2010?rss=0>

Atlanta Commercial Properties

King Industrial Realty/CORFAC International Represents Buyer in Fulton Industrial Submarket

3/8/10 -- Display Fixture Warehouse has purchased a 157,000-square-foot office/warehouse facility located at 4970 Fulton Industrial Boulevard in Atlanta. **Bradley Bays of King Industrial Realty Inc./CORFAC International** represented the buyer. Denton Shamburger of Lincoln Property Company represented the seller, General Electric Capital.

<http://archive.constantcontact.com/fs045/1102534218817/archive/1103152498660.html>

GlobeSt.com

Podolsky Named Receiver for Southpoints

3/9/10 -- TINLEY PARK, IL-As lender and owner work things out in court, **Podolsky Northstar** will lease or sell the 20%-occupied properties. More receiverships are coming, Podolsky says.

http://www.globest.com/news/1614_1614/chicago/183895-1.html

REBusinessonline.com

Western News: TRI Commercial/CORFAC Intl. Handles 117,000-SF Industrial Lease

3/8/10 -- **TRI Commercial Real Estate/CORFAC International** has represented N Solar Inc. in the 10-year lease of 117,000 square feet at McClellan Business Park, the 16-million-square-foot master-planned development on the site of the former McClellan Air Force Base north of Sacramento. **TRI's Rick Phillips** and **Rob Mora** represented the international solar manufacturer in the transaction.

<http://www.rebusinessonline.com/main.cfm?id=17&date=20100308&state=CA®ion=Western>

Real Estate Channel

King Industrial Realty, Inc./CORFAC International Represents Display Fixture Warehouse in Purchasing Office/Warehouse Building in Atlanta

3/12/10 -- **King Industrial Realty, Inc./CORFAC International** represented Display Fixture Warehouse in the purchase of a 157,000 sf office/warehouse facility at 4970 Fulton Industrial Blvd in Atlanta, **Bradley Bays** of King Industrial Realty represented Miles Whitlock of Display Fixture Warehouse, in the purchase.

<http://www.realestatechannel.com/localbuzz/2010/03/king-industrial-realty-inc-corfac-international-represents-display-fixture-warehouse-in-purchasing-o.php>

Boston/ SF

The Stubblebine Company leases 38,280 SF to Fulfillment Print & Mail Solutions Inc. in Haverhill, MA

3/17/10 -- **The Stubblebine Company/CORFAC International** represented Leewood Realty LLC Manager Peter Schwarz and directly procured Fulfillment Print & Mail Solutions Inc.(FPMS) in a long-term lease of 38,000 square feet in the Leewood Building.

<http://www.bostonsf.com/ME2/dirmod.asp?sid=&nm=&type=Publishing&mod=Publications%3A%3AArticle&mid=8F3A7027421841978F18BE895F87F791&tier=4&id=7876230E45CD488997438B8033DEE598>

Co-Star News

Two Deals Signed at McClellan Business Park

3/17/10 --Two large transactions recently took place at McClellan Business Park in McClellan, CA. The larger of the two is a deal with N Solar Inc., a solar module maker, which signed a lease for 116,727 square feet in the industrial buildings at 5201 and 5209 Luce Ave. **Robert Mora and Rick Phillips** of **TRI Commercial/CORFAC International** represented N Solar. Todd Sanfilippo of CB Richard Ellis represented Blue Diamond. <http://www.costar.com/News/Article.aspx?id=F4219D1BD2C2FBA4EF898FF44CFC94C2>

City Biz Real Estate (Boston)

FPMS Takes 38,000 SF in Haverhill

Fulfillment Print & Mail Solutions Inc.(FPMS) has signed a long-term lease for 38,000 square feet in the Leewood Building at 60 Newark Street in Haverhill, Mass. The **Stubblebine Company/CORFAC International** represented **Leewood Realty LLC** Manager Peter Schwarz and directly procured FPMS for this deal. <http://bostonrealestate.citybizlist.com/yourCitybizNews/detail.aspx?id=70562>

Charleston Regional Business Journal

Hot Properties

3/22/10 -- **R. Milton Thomas III of Anchor Commercial Corfac International** represented the landlord, Tideland Industrial Park LLC, in the lease of a 5,000-square-foot flex building at 411 E. Fifth North St. in Summerville to Ecoscape Solutions Group Inc. <http://www.charlestonbusiness.com/news/33423-hot-properties-for-march-22-2010>

Carolinas Commercial Properties

Anchor Commercial Arranges Charleston Office Sale

3/25/10 --Charleston-base **Anchor Commercial | CORFAC International** has arranged the sale of a 4,284-square-foot office building located at 21 Broad St. in Charleston. Anchor's **Reid Davis** represented the seller, PARC Properties. Carolina One represented the buyer, 21 Broad LLC. Terms of the deal were not disclosed <http://www.francepublications.com/>

CORFAC Firms/Market Reporting:

Commercial Investment Real Estate – CCIM publications

Special Section: Working with REO Assets

Distressed Asset Dynamics: CCIMs bank on their skills to service and sell lender-owned properties

Jan./Feb. 2010...The psychology is that REO properties represent a bargain. It is true that the majority of REO properties are selling at prices below market value. Distressed properties are typically selling at 30 percent to 40 percent of values that were established a year or two ago. "Buyers in this market are not looking for just deals, but steals, and REO properties are typically perceived as bargains even if they are priced at market value," says **A. Scott Hensley, CCIM, SIOR, a partner at Piedmont Properties/Corfac International** in Charlotte, N.C. http://www.ciremagazine.com/article.php?article_id=1482

Southeast Real Estate Business

Nashville City Highlight

Feb. 2010—Commentary on the Nashville industrial Market provided by **Patrick Brakefield and Bruce Reed of Chas. Hawkins Co./CORFAC International**.

<http://www.southeastrebusiness.com/articles/FEB10/highlight1.html>

Western Real Estate Business

WESTERN SNAPSHOT

Feb. 2010 -- **Brady Welsh** from the Industrial Properties Group of **Bitzer Real Estate Partners/CORFAC International** in Denver provides commentary on the Colorado Front Range Industrial Market.

<http://www.westernrebusiness.com/articles/FEB10/snapshot1.html>

CORFAC Firms/People in the News:

Baltimore Real Estate - Citybizlist

Owen Rouse Jr. Elected CORFAC Int'l President

1/5/10 -- **Owen Rouse Jr.**, senior vice president, director of capital markets for Manekin, LLC, has been elected president of **Corporate Facility Advisors-CORFAC International**, one of world's largest commercial real estate services organizations.

<http://baltimorerealestate.citybizlist.com/yourcitybiznews/detail.aspx?id=63713>

GlobeSt.com

Corfac Enters Portland Via Capacity Commercial

1/6/10 -- **Corfac** expands into the Portland market with the addition of **Capacity Commercial Group** to its member roster. http://www.globest.com/news/1573_1573/portland/182964-1.html

Corridor Inc --- Baltimore-Washington Corridor Business & Political News Magazine

Owen Rouse Jr. elected president of Corporate Facility Advisors-CORFAC International

1/8/10-- **Owen Rouse Jr.**, senior vice president, director of capital markets for **Manekin, LLC**, has been elected president of **Corporate Facility Advisors-CORFAC International**, one of world's largest commercial real estate services organizations. <http://www.corridorinc.com/corridor-colleagues-mainmenu-120/3414-owen-rouse-jr-elected-president-of-corporate-facility-advisorscorfac-international>

Portland Business Journal

Real Estate Roundup

1/8/10 --Portland's **Capacity Commercial Group** has teamed with **CORFAC International**, a network of independent real estate firms that act in concert in order to compete with national firms.

<http://portland.bizjournals.com/portland/stories/2010/01/11/story7.html?b=1263186000^2698901>

Atlanta Business Chronicle

New year, new firm for Joel, Granot

1/8/10 --Two veteran Atlanta commercial real estate brokers have merged their firms to create a new company — and potentially fill a void. Alan Joel, president of the Atlanta Commercial Board of Realtors, and Dan Granot, a top producer at the former Atlanta office of GVA Advantis with more than 20 years in the market, have launched **Joel & Granot Commercial Real Estate**.

<http://atlanta.bizjournals.com/atlanta/stories/2010/01/11/story7.html>

GlobeSt.com

Two Commercial Veterans Form New Firm

1/1/10--ATLANTA-Alan Joel and Dan Granot aim to become a dominant force in area office leasing.

http://www.globest.com/news/1575_1575/atlanta/183019-1.html

Skyline Views

Alan Joel, Dan Granot Form New Firm

1/ 11/10 --**Alan Joel and Dan Granot** have merged their successful commercial real estate firms to create **Joel & Granot Commercial Real Estate**. Joel & Granot is part of **CORFAC International**, an organization of independently owned commercial real estate services firms with local and regional expertise throughout the Americas and Asia.

http://skylineviews.typepad.com/skyline_views/2010/01/alan-joel-dan-granot-form-new-firm.html

CityBizList

Alan Joel, Dan Granot Form Joel & Granot Commercial Real Estate

Alan Joel and **Dan Granot** have merged their successful commercial real estate firms to create **Joel & Granot Commercial Real Estate**. **Joel & Granot** is part of **CORFAC International**, an organization of independently

owned commercial real estate services firms with local and regional expertise throughout the Americas and Asia. <http://atlanta.citybizlist.com/yourcitybiznews/detail.aspx?id=64384>

CoStar News

Local Execs Form Joel & Granot Commercial Real Estate

Alan Joel & Dan Granot Combine 40 Years of Experience Into Single

Firm January 12, 2010

1/12/10--Alan Joel and Dan Granot have officially joined forces to create **Joel & Granot Commercial Real Estate**. The new company is a boutique brokerage firm that provides services, which include tenant representation, investment sales and property management. The new firm is a part of **CORFAC International**. CORFAC is an organization of independently owned commercial real estate firms in the Americas as well as Asia.

<http://www.costar.com/News/Article.aspx?id=C3F78CA91A920259A148A1938F630045&ref=1&src=rss>

Gazette -- Maryland Community Newspapers Online

Names & Faces

1/15/10-- **Owen Rouse Jr.**, senior vice president, director of capital markets for **Manekin** of Columbia, was elected president of **Corporate Facility Advisors--CORFAC International**.

http://www.gazette.net/stories/01152010/businew175250_32557.php

The Commercial Appeal (Memphis, TN)

People in Business

1/18/10 --**Charles Sevier** with **Crump Commercial** has been named vice president for **CORFAC International**, an alliance of commercial real estate brokerage and property management firms.

<http://www.commercialappeal.com/news/2010/jan/19/people-in-business/>

Silicon Valley/San Jose Business Journal

BT, CPS merge with Cassidy Turley to create brokerage with wider reach

1/22/10 --The decision to merge two very different — but very local — Silicon Valley brokerage companies signals that commercial real estate must grow big if it wants to go global. Santa Clara-based **CPS's** decision to merge with San Jose-based **BT Commercial** and join the newly formed national firm **Cassidy Turley** confirms that small independent brokerages have a tough time surviving in today's markets.

<http://sanjose.bizjournals.com/sanjose/stories/2010/01/25/focus2.html>

The Daily Record

On the Move - Business Edition

1/21/10 --**Owen Rouse Jr.**, senior vice president, director of capital markets for **Manekin**, has been elected president of **Corporate Facility Advisors--CORFAC International**, a real estate organization comprising "best-in class" companies. Rouse joined **CORFAC International's** board of directors in 1999, and has served on the executive committee since 2006.

<http://mddailyrecord.com/2010/01/21/on-the-move-business-edition-57/>

Globe Newswire

The Garibaldi Group Celebrates Its 90 Year Anniversary by Giving Back

1/25/10---- **The Garibaldi Group** just celebrated its 90th year in business, and they finished their ninth decade with a heartfelt tribute-- not to themselves, but to the community they have served for almost a century. <http://www.benzinga.com/pressreleases/g98400/the-garibaldi-group-celebrates-its-90-year-anniversary-by-giving-back>

PR Newswire

Cassidy Turley and GVA Grimley Announce Formation of International Partnership

1/25/10 – As previously announced, **Colliers Turley Martin Tucker**, **Cassidy & Pinkard Colliers**, **Colliers Pinkard**, **Colliers ABR**, **BT Commercial** and **CPS CORFAC** in Northern California, **BRE Commercial** in Southern

California, BRE Commercial in Arizona and Colliers Houston & Co. of New Jersey will officially rebrand as Cassidy Turley. <http://ca.sys-con.com/node/1258794>

GlobeSt.com

CORFAC International Expands in Midwest

SIDNEY, OH-1/28/10 -- The company has added **Industrial Property Brokers** to its roster of firms in order to reach parts of Ohio and Indiana. http://www.globest.com/news/1586_1586/other/183283-1.html

Bisnow.com

Wordly Cassidy Turley

Colliers ABR and NJ's Colliers Houston & Co. will officially rebrand as Cassidy Turley along with seven other US firms. Their firm and Colliers Houston are joining Midwest's Colliers Turley Martin Tucker; DC's Cassidy & Pinkard Colliers; MD's Colliers Pinkard; Northern Cali's BT Commercial; Southern Cali and Arizona's BRE Commercial; and Silicon Valley's **CPS CORFAC**.

http://www.bisnow.com/new_york_commercial_real_estate_news_story.php?p=6905

Real Estate Channel

CORFAC International Expands into Western Ohio and Eastern Indiana through Alliance with Industrial Property Brokers

2/2/10 -- **CORFAC International**, an international association of leading privately held commercial real estate providers, announced its expansion in the Midwest with the addition of Industrial Property Brokers LLC. Based near Dayton, OH, the firm specializes in industrial leasing and sales in Western Ohio including Cincinnati, Dayton, Columbus and Toledo, as well as Eastern Indiana. www.corfac.com

<http://www.realestatechannel.com/localbuzz/2010/02/corfac-international-expands-into-western-ohio-and-eastern-indiana-through-alliance-with-industrial.php>

Dayton (OH) Business Journal

Sidney real estate firm joins CORFAC

2/5/10 -- **Industrial Property Brokers** has joined **CORFAC International**, an organization of independently-owned commercial real estate services firms. The Sidney-based real estate firm joined CORFAC in January and is now Industrial Property Brokers CORFAC International.

<http://dayton.bizjournals.com/dayton/stories/2010/02/01/daily35.html>

Greenville (SC) News

Bentley Commercial/CORFAC International completes transactions in 2009

2/2/10- **Bentley Commercial LLC/CORFAC International**, a leading full-service commercial real estate provider serving the Upstate South Carolina market, completed more than 550,300 square feet of industrial transactions and 44,631 square feet of office transactions in 2009.

www.greenvilleonline.com

PRlog.com

Dr. Jerry Cahn's Creating Killer Sales Proposals is Featured Presentation at CORFAC Int'l Meeting

2/16/10 – Presentation Excellence, a leading resource center providing executives with presentation, leadership and strategic organizational consulting services, today announced that its President and CEO, Jerry Cahn, Ph.D., J.D., will deliver the featured presentation “Creating Killer Sales Proposals” at the **CORFAC Skills Conference 2010** on February 19 at the Phoenix, Arizona Biltmore Resort.

<http://www.prlog.org/10534972-dr-jerry-cahns-creating-killer-sales-proposals-is-featured-presentation-at-corfac-intl-meeting.html>

City Bizlist New York (from Globe Newswire)

The Garibaldi Group/CORFAC International Wins National Award for Largest Network Transaction

3/2/10 -- **CORFAC International** today announced that **Craig Zurick**, senior vice president of **The Garibaldi Group/CORFAC International** of Chatham, NJ, was recognized last week for the largest network transaction

among CORFAC professionals in 2009 in which two or more brokerage professionals from different firms represented a company in a completed sale or lease negotiation. The transaction was a 148,191 square-foot data center lease on behalf of Cervalis, LLC in northern New Jersey. Mr. Zurick accepted the award at CORFAC's annual winter conference in Phoenix, AZ.

<http://quotes.stocknod.com/stocknod/?GUID=12120047&Page=MediaViewer&ChannelID=3210>

PR Newswire

Cassidy Turley Welcomes CPS CORFAC to New Firm

3/1/10 -- Addition of **CPS CORFAC** will Create Largest Commercial Real Estate Firm in Silicon Valley and the Peninsula <http://www.prnewswire.com/news-releases/cassidy-turley-welcomes-cps-corfac-to-new-firm-cassidy-turley-brand-to-officially-launch-march-1-2010-82071662.html>

RE Journals.com (Chicago)

AIRE welcomes new members

3/8/10 -- The Association of Industrial Real Estate Brokers (AIRE) inducted six new members and one associate member at its February luncheon program at the Rosewood Restaurant. Active members inducted in February were: Tim Cahill, UGL Equis; Samuel Durkin, Grubb & Ellis Co.; Brian Gedvilas, Darwin Realty & Development Corp.; Kurt Sarbaugh, Jones Lang LaSalle Americas Inc.; Robin Stolberg, Jones Lang LaSalle Americas Inc.; Adam Tarantur, **Podolsky Northstar CORFAC International**.

<http://www.rejournals.com/news/213463-aire-welcomes-new-members>

News-Times (Danbury, CT)

Business People:

3/12/10 -- Woodbury resident Peter Racevicius has joined the team of Danbury-based **Goodfellow Ashmore CORFAC International** as director of business development for the Waterbury area.

<http://www.newstimes.com/business/article/Business-People-Noblin-joins-Weeden-Co-397298.php>

Real Estate Channel

CORFAC INTERNATIONAL ANNOUNCES TOP 2009 NETWORK AWARDS

3/12/10 --**CORFAC International** announced the names of the organization's leading brokerage professionals and top network joint assignments for 2009. The awards recognize the CORFAC professionals in which two or more brokers from different firms represented a single client in a completed transaction in the areas of office, industrial, R&D, investment sales, and retail, View the winners at www.corfac.com

<http://www.realestatechannel.com/localbuzz/2010/03/corfac-international-announces-top-2009-network-awards.php>

CT Post.com

Business People

3/12/10 -- **Peter Racevicius** of Woodbury joins **Goodfellow Ashmore CORFAC International** as head of business development greater Waterbury/Naugatuck Valley.

<http://www.ctpost.com/?controllerName=search&action=search&channel=business&search=1&inlineLink=1&query=%22Peter+Racevicius%22>

CORFAC Firms: Social Media:

Twitter .com

1/25/10 -- Deanna Hemberger completes a 10.168 Acre Land sale in Greenville, SC. <http://bit.ly/75dC9j>

Facebook.com

Bentley Commercial Ranks Among the Top Firms in Industrial/Office Transactions for 2009

2/2/10 -- **Bentley Commercial LLC/CORFAC International**, a leading full-service commercial real estate provider serving the Upstate South Carolina market, completed more than 550,300 square feet of industrial

transactions and 44,631 square feet of office transactions in 2009.

<http://twitter.com/BentleyComm/status/8901754503>

EdwardRedlich.com

Boston Med Device Leases Warehouse Space at Miami Free Zone in Doral

CIL was co-represented by brokers Edward Redlich, SIOR, Christopher Spear and Edison Vasquez of ComReal Miami, Inc. and **Jeff Graham, SIOR of King Industrial Realty / CORFAC International**. Both Redlich and Graham are members of the elite Society of Industrial & Office Realtors (SIOR).

<http://www.edwardredlich.com/2010/02/1345/>

CORFAC Firms: Online Marketing:

National Real Estate Investor

Statistics for the CORFAC International online advertising program with NREIonline.com for the time period March 15 - 31:

- 728x90...12,520 impressions & 5 clicks
- 300x250...7,920 impressions & 6 clicks

Below are the "definitions" or "glossary of terms:"

Impressions (the number of visitors to NREI's website when CORFAC's online marketing or logo was visible).

Clicks (the known number of times an NREI site visitor clicked on CORFAC's logo and visited CORFAC's website.)

Ads began running in mid-March and will run through middle of April, so this is only half of the stats for the 30 day period. We will deliver the remainder of the statistics at the end of this month. Let me know if you have any questions.

****Please send news items and press coverage from your local market to Alison Miller:***

amiller@marshmarketing.com for inclusion in future editions of this report.

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