



Locally Owned. Globally Connected.



One Organization – Unlimited Reach

CORFAC International is an organization of independently owned commercial real estate services firms with local and regional expertise throughout the Americas, Europe and Asia. CORFAC firms specialize in representing both Landlord/Sellers and Tenant/Buyers delivering the full spectrum of commercial disciplines including Office, R & D, Industrial, Investment Properties, Land, Retail, Property Management, Property Consulting and Property Valuation.

Through its relationship with UK-based King Sturge and Latin American Corporate Property Services Inc. in South America, CORFAC International serves more than 150 markets worldwide. In the U.S., Canada and Mexico, there are 50 CORFAC firms that operate 69 offices in North America.

Established in 1989 as a non-profit association, CORFAC continues to operate differently than peer companies and organizations. Firm participation is by invitation only with market exclusivity expressly granted. Importantly, referred business to CORFAC affiliates is all done on an elective basis by the referring broker. This is a significant advantage for its clients and ensures that the best commercial real estate service provider from another market will manage referred transactions with total accountability.

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International

CORFAC International's Link to North America



Key

- 1 - The Stubblebine Company - Boston
- 2 - McBride Corporate Real Estate - Central Valley
- 3 - McBride Corporate Real Estate - Franklin Lakes
- 4 - J. R. Militello Realty, Inc - Buffalo
- 5 - Howard Properties, Ltd. - White Plains
- 6 - Lansco Corporation - New York City
- 7 - The Garibaldi Group - Chatham
- 8 - The Garibaldi Group - Lehigh Valley
- 9 - The Garibaldi Group-Princeton
- 10 - Patterson-Woods & Associates, LLC - Wilmington
- 11 - Manekin, LLC - Baltimore
- 12 - Manekin, LLC - Columbia
- 13 - Donohoe Real Estate Services - Washington
- 14 - Donohoe Real Estate Services - Arlington
- 15 - Porter Realty Company, Inc. - Richmond
- 16 - Hagan Properties Incorporated - Greensboro
- 17 - The Lewis Group - Raleigh
- 18 - Piedmont Properties of the Carolinas, Inc. - Charlotte
- 19 - Bentley Commercial, LLC - Greenville
- 20 - Anchor Commercial, LLC - Charleston
- 21 - Alan Joel Partners, Inc. - Atlanta
- 22 - King Realty - Atlanta
- 23 - Walker Companies - Atlanta
- 24 - King Industrial Realty of Florida - Jacksonville
- 25 - Rebman Properties, Inc. - Orlando
- 26 - Morris Southeast Group - Ft. Lauderdale
- 27 - Chas. Hawkins Co., Inc. - Nashville
- 28 - Langholz Wilson Ellis, Inc. - Pittsburgh
- 29 - Weber Wood Medinger - Cleveland
- 30 - Thomas L. Johnson Realty - Toronto
- 31 - L. Mason Capitani, Inc. - Detroit
- 32 - The Dickman Company, Inc. - Milwaukee
- 33 - Podolsky Northstar Realty Partners LLC - Chicago
- 34 - ProTen Realty Group - Chicago
- 35 - Iowa Realty Commercial - Des Moines
- 36 - B.A. Karbank & Co. LLP - Kansas City
- 37 - Sansone Group - St. Louis
- 38 - Crump Commercial, LLC - Memphis
- 39 - Rector Phillips Morse, Inc. - Little Rock
- 40 - Bradford - Dallas
- 41 - Bradford - Ft. Worth
- 42 - Boyd Commercial, LLC - Houston
- 43 - Providence Commercial RES - San Antonio
- 44 - BDI - Monterrey
- 45 - BDI - Aguascalientes
- 46 - BDI - Guadalajara
- 47 - BDI - Mexico City
- 48 - Bitzer Real Estate Partners - Denver
- 49 - Commercial Properties, Inc. - Phoenix
- 50 - Voit Commercial Brokerage - Las Vegas
- 51 - Voit Commercial Brokerage - San Diego
- 52 - Voit Commercial Brokerage - Anaheim
- 53 - Voit Commercial Brokerage - Irvine
- 54 - The Klabin Company - Los Angeles-South
- 55 - The Klabin Company - Los Angeles-West
- 56 - CPS - Santa Clara
- 57 - TRI Commercial - San Francisco
- 58 - Integrated Corporate Property Services - Portland
- 59 - The Andover Group - Seattle
- 60 - Macdonald Commercial R. E. Services Ltd. - Vancouver
- 61 - Strathcona Commercial Realty - Edmonton
- 62 - Rios Commercial - Puerto Rico

CORFAC International Headquarters
 Corporate Facility Advisors, Inc.
 1930 Harrison Street, Ste 101
 Hollywood, FL
 33020

Tel: (954) 923-6160
 Fax: (954) 925-7170
 Email: info@corfac.com
www.corfac.com

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CORFAC International's Link To Europe & Asia/Pacific

King Sturge is one of the leading European independent property consultants, with over 3,500 staff working in 100 owned and associated offices throughout the world. The firm specializes in office, industrial, retail and leisure sectors of commercial markets. These services include agency, asset management, building consultancy, business recovery, corporate real estate, development, financial services, investment, landlord and tenant representation and property valuation.

The King Sturge network covers major commercial centers throughout the United Kingdom and in primary European cities. In Asia Pacific, the firm has associations in Australia, Indonesia, Malaysia and New Zealand. Property assignments in the Americas are co-managed with King Sturge CORFAC International firms.

30 Warwick Street | London, England | W1B 5NH

Tel: 011 44 (0) 207 087 5357 | Fax: 011 44 (0)20 7087 5401 | www.kingsturge.com

Contact: James Southey (James.Southey@kingsturge.com) | Cell: 011 44 (0) 7989 437089

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CORFAC International's Link to Latin America

Latin American Corporate Property Services Inc. (LACPS) is an independent property consultancy and real estate service provider which operates in Central America, Latin America and the Caribbean. The organization offers coverage of the 47 countries in the region, with a senior partner as primary point-of-contact every time.

Known for its professionalism, honesty, reliability and accountability, LACPS firms use standardized processes and methodologies in each multi-location assignment. The 41 principals of the organization take a multi-disciplinary and multi-lingual approach to referrals with expertise in regional property markets. North American commercial property requirements are co-managed with CORFAC International firms.

Edificio El Cangrejo, local 1 | PO Box 4285 | Vía Argentina, El Cangrejo, Panama City
Tel: 011 507 229 0316 | www.latamcps.com
Contact: Harvey Ranson (hranson@latamcps.com) | Cell: 011 54 11 6546 2004

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Professional Standards and Relationships Drive the Organization

CORFAC boasts one of the highest percentages of Society of Industrial & Office REALTORS® (SIOR) designees, Counselors of Real Estate (CRE) designees, Certified Commercial Investment Members (CCIM), Certified Property Managers (CPM) and Royal Institute of Chartered Surveyors (RICS) of any commercial real estate organization. Senior principals from CORFAC firms participate in many of its referred transactions. The organization operates with one individual as a single point-of-contact in every assignment.

In addition to transaction management with multi-market assignments, through the trust, respect and special relationships of the individuals belonging to CORFAC, the organization provides quality resources, education and information sharing. CORFAC International's commitment is to serve clients in an effective, sustaining, and mutually rewarding manner.

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Results and Rankings

In recent years, CORFAC firms completed over **9,000** commercial real estate transactions annually, encompassing more than **300 million square feet** and valued each year in excess of **\$30 billion**.

- A Top 10 Brokerage by Real Estate Forum
- A Top 5 Brokerage Network by Commercial Property News
- A Top 5 Property Management Network by Commercial Property News
- A Top 15 Commercial Real Estate Brand by the Lipsey Company
- Top 6 European Firm
- Best 2008 Investment Agent in London by Property Week Journal (UK)

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We Take it Personally. Anywhere and Everywhere.

CORFAC's commercial real estate organization is distinguished by the way it manages real estate assignments and referred transactions on behalf of corporate entities and high net-worth individuals. The principals and professionals of CORFAC International, King Sturge and Latin American Corporate Property Services Inc. provide each business requirement with the specific attention and market expertise it deserves.

And it is always on a personal level.

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