

SIOR DC
Spring 2019 World Conference in the Nation's Capital



Arlington House, which sits on a hill overlooking Arlington National Cemetery, offers views of the cemetery, the Washington Monument, Lincoln Memorial, the Potomac River and White House.

The **Spring SIOR World Conference** in April had some of its strongest attendance in years (normally the fall conferences are busier), with nearly 1,000 SIORs, SIOR Associate Members, SIOR Member Associates and sponsors.

Key sponsors included Bank of America Merrill Lynch, Lincoln Property Trust, GLP, CenterPoint Properties, Becknell Industrial, Duke Realty, Rockefeller Group, CoStar Group, Kidder Mathews, the SIOR Foundation, Dermody Properties, NAI Global and many others.

The conference offered several keynote speaking addresses, breakout sessions to advance brokerage skills and plenty of networking.

On Wednesday night SIORs from numerous markets hosted the Student Experience Program Dinner, a tradition started at the October 2015 fall conference in Chicago.



Left side front to back: **Paul McDowell**, SIOR, FRICS, European Regional Chapter President, student **Stephanie Maule**, student **Jack Ellington**, **Tom York**, SIOR and Principal of Goman+York Property Advisors LLC; right side front to back: student **John Peebles**, student **Nabeel Ahmed**, **Austin Walker**, SIOR, CCIM, with Whitney Commercial Real Estate Services, student **Remi Robin**, **Michael Di Nicola**, SIOR, with Beacon Property Solutions.



Left side front to back: **Matthew Leguen De Lacroix**, SIOR, FRICS, Director SIOR Europe, student **TJ Palmer**, **Maureen Markward**; right side front to back: **David Hagan**, SIOR, CCIM, Past President SIOR Foundation, CBRE, **Simon Stretch**, Partner with Grenadier Communications and SIOR Global's European PR representative, student **Anders Horwood**, **Del Markward**, SIOR and Immediate SIOR Past President, Markward Group. Missing: student **Gabriela Medkova**



SIOR President **Robert Thornburgh**, SIOR, CCIM, CPM® and Regional President for Kidder Mathews in Southern California, more than capably hosted the four-day conference at the Omni Shoreham Hotel in Washington, D.C.



L-R: David Hagan, SIOR, CCIM, Jack Ellington, John Peebles, Remi Robin, Nabeel Ahmed, Matthew Leguen De Lacroix, SIOR, FRICS, Stephanie Maule, Anders Horwood, Robert Thornburgh, SIOR, CCIM, CPM®



NAI KLNB's **Jim Caronna**, SIOR, and a principal of the firm's Baltimore office (left), visited with **Jeremy Giles**, Managing Director and Head of Global Customer Solutions in the Dallas office of Prologis.

*Text and photos by **Gary Marsh**, SIOR Associate Member, SIOR Foundation Trustee and principal of Marsh Marketing and Pipkin Marsh Advisors*