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# Business-Friendly Climate Key in Lender Relocation

| By [Lisa Brown](#)

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DALLAS—**Revere Capital** founder and principal **Clark Briner** says he expects his firm to be most active this year with multifamily, office and retail verticals as well as specialty asset classes such as marinas, self-storage, parking and fixed-base operators. Briner announced that his firm has relocated its headquarters from Rowayton, CT to Dallas in a move to capitalize on that deal flow. Revere Capital currently has a staff of 17 in Dallas and is located at 2000 McKinney Ave., Suite 2125.

Briner exclusively tells GlobeSt.com that the move to Dallas was motivated by recruiting top talent, the business-friendly aspects of Texas, the lack of a corporate tax rate and the firm’s plans to increase deal flow.

“By no means are we leaving the Northeast as we still have a Connecticut office—as well as an office in San Francisco. We believe we’ll be more successful recruiting people to Dallas as we plan to nearly double in size within a few years. Additionally, we have approximately \$250 million in our second fund to place and being in Texas puts us closer to market activity not just here but also in the Southeast and Southwest.”

Revere Capital was founded by Briner following his work as an investment banker with **Deutsche Bank** in New York City and at **Macfarlane Capital Partners**, an institutional private equity real estate firm. He has served as an owner, lender, operator, sponsor and equity partner in commercial real estate.

Revere Capital brings institutional execution to the middle market credit space. It originates and acquires senior mortgages, second mortgages, mezzanine and debtor-in-possession loans throughout the country. Revere also underwrites investments in all commercial property asset types and corporate loans, heavy equipment, airplanes and art lending.

The firm’s highly disciplined underwriting utilizes fundamental real estate analysis and research with an emphasis on intrinsic value to create a diversified portfolio for investors. The principals have more than \$3 billion of real estate transaction experience across private equity, real estate investment banking and workouts. Bridge loans are offered from \$1 million to \$25 million.