



News From:  
**CORFAC International**

Contacts:

Gary Marsh

(415) 453-7045

[gary@marshmarketing.com](mailto:gary@marshmarketing.com)

Alison Miller

(914) 589-8561

[amiller@marshmarketing.com](mailto:amiller@marshmarketing.com)

## **CORFAC International Expands into Ottawa, Ontario Market Through Alliance with David Lang Real Estate Ltd**

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**Hollywood, FL (November 20, 2009) – CORFAC International**, an international association of leading entrepreneurial and privately held commercial real estate service providers, today announced its expansion into the **Ottawa, Ontario** market with the addition of **David Lang Real Estate Ltd.** to its roster of firms.

David Lang Real Estate was founded in 1990 by Ottawa commercial real estate veteran **David Lang**, as a firm specializing in tenant representation services. The firm is widely recognized for its ability to negotiate leases effectively on behalf of its clients and in most cases renegotiates a majority of the leases in which they are initially involved. David Lang Real Estate has completed in excess of \$200,000 million in transactions throughout the 35 million-square-foot Ottawa market since 1990.

“CORFAC International provides a network of strong independent commercial real estate firms that provide a superior level of service,” said **David Lang**, the firm’s president. “We have worked with a number of CORFAC firms in the past and all of our experiences have been positive. As the world becomes smaller it is necessary to have worldwide coverage as well as strong affiliate offices in major cities. Our affiliation with CORFAC International will provide our clients with enhanced market expertise, global reach and powerful marketing resources, while allowing us to maintain our entrepreneurial culture and local focus.”

“David Lang Real Estate has a stellar reputation as the premier tenant representation firm in the Ottawa market. It is a pleasure to welcome them to CORFAC International,” said **CORFAC International 2009 President Jeff Graham, SIOR**. Mr. Graham is also Chief Executive Officer of **King Industrial Realty/CORFAC International**, headquartered in Jacksonville, FL. “The addition of this firm to our association expands our international market reach and complements the presence we have with CORFAC firms in other Canadian markets in Toronto, Vancouver, and Edmonton.”

CORFAC International invites firms to join the organization based on geographic markets and the ability of the firm to respond to the requirements of clients and colleagues for services. CORFAC boasts one of the highest percentages of brokers with designations in professional

associations, including the Society of Industrial and Office Realtors (SIOR), Certified Commercial Investment Members (CCIM), Counselors of Real Estate (CRE), the Institute of Real Estate Management (IREM) and Certified Property Managers (CPM) of any national organization or firm. Last month, CORFAC welcomed **Argent Commercial Real Estate in Reno NV**, to the organization.

For more information on David Lang Real Estate/CORFAC International, visit [www.dlreld.com](http://www.dlreld.com).

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**About CORFAC International**

**CORFAC International** is one of the largest commercial real estate services organizations in the world and celebrates its 20<sup>th</sup> year in 2009. U.S.-based CORFAC is comprised of privately held entrepreneurial firms serving more than 150 markets in The Americas and internationally through alliances with UK-based **King Sturge**, **BDI** in Mexico, **Rios Commercial Corp.** in Puerto Rico and Panama-based **Latin American Corporate Property Services**. In recent years, CORFAC firms completed over 9,000 commercial real estate transactions annually, encompassing more than 300 million square feet and valued each year in excess of \$30 billion. For more information on CORFAC contact 954-923-6160, [info@corfac.com](mailto:info@corfac.com) or visit: [www.corfac.com](http://www.corfac.com).

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